



European Roadshow

November 2 | 2023 | London, UK

Hosted in London by PwC at 7 More London Riverside

From operational overload to strategic value

Thursday 2nd November

8:30-09:00	Registration & refreshments
09:00-09:05	Welcome Trusha Kachhela , Head of Legal Business Solutions, PwC
09:05-09:35	Opening address: from operational overload to strategic value The turmoil experienced in the last 3 years has tested every business, every process, and every assumption as we've reinvented work and commerce. As economic uncertainty lies ahead, it will be more important than ever for the CCM community to step up and contribute value. Our 2021 Benchmark data tells us that "increasing strategic value and demonstrating relevance is the #1 priority for managers, yet they report that they spend their time on low-value transactional activities that do not enable them to deliver value." Sally Guyer , Global CEO, World Commerce & Contracting Tim Cummins , President, World Commerce & Contracting
9:35-9:40	Switchover
09:40-10:30	Contract economics Look beyond the content of a contract and tackle the how and why of reducing contracting costs and finding additional value. This session is designed to equip you with the knowledge and tools for better contracting. Andy Wishart , Chief Product Officer, Agiloft Sally Guyer , Global CEO, World Commerce & Contracting
10:30-11:00	Networking coffee break
11:00-11:45	Keynote panel discussion: radical collaboration across stakeholders to achieve sustainability goals Given global uncertainty, the reputational environment, and risk with supply chain disruption, if we are going to realize sustainability goals it will take a cohesive approach between legal, finance, commercial and procurement. This panel will bring cross industry and cross function together to uncover how they can collaborate best. Matt Timmons , Partner, Head of ESG Legal, PwC Jennie Vickers , CEO, ZeopardLaw Moderated by Sally Guyer , Global CEO, World Commerce & Contracting



11:45-12:55	<p>Problem Solving - Speed Tech Demo There has never been a greater need for investment in CLM technology - but how do you assess the right one for you? What questions do you need to ask? How do you differentiate between providers?</p> <p>Our Contract Tech Gurus are here to help answer these questions in our Speed Tech Demo session. Each contract tech provider will have 5 minutes to present the problem and how they can solve it, followed by a quick fire round of questions from our tech gurus who will ask the all-important questions you need to be thinking about.</p> <p>Tech Gurus: Adam Pedersen, Senior Director, Pre-Sales, Icertis Mathias Thom, Senior Solution Consultant, Sirion</p> <p>Business Gurus: Alison Abell, Senior Transformation Manager, Legal Operations & Business Contracting, Vodafone Neil Green, Director- Head of Legal Tech Strategy & Optimisation, Barclays</p> <p>Chaired by Matt Tizzard, Regional Head EMEA, WorldCC</p>
12:55-13:55	Lunch
13:55-14:25	<p>Harnessing the power of Generative AI PwC will present a groundbreaking exploration of Generative AI and its potential impact on contracting exploring a range of cutting-edge technologies. This presentation will delve into the fundamental principles, advancements, and practical applications of Generative AI, providing a comprehensive understanding of its transformative capabilities.</p> <p>Sandeep Agrawal, Partner, PwC</p>
14:25-14:30	Switchover
14:30-15:00	<p>The latest data insights from WorldCC in a new era of AI Powered Contracting Leverage market insights from WorldCC's unique research capabilities. Understand how global organizations are adjusting to change and reshaping their businesses.</p> <p>Sally Guyer, Global CEO, World Commerce & Contracting Tim Cummins, President, World Commerce & Contracting</p>
15:00-15:30	Coffee networking break
15:30-16:10	<p>The Rise of Generative AI: A case study by PwC and ContractPodAi Join our experts as they dive into the transformative impact of Generative AI (GenAI) on businesses. ContractPodAi's Mark Langsbury is joined by PwC to discuss a real-world GenAI legal case study. Find out how GenAI can:</p>



	<ul style="list-style-type: none"> • Simplify data extraction • Swiftly assess investee influence factors • Evaluate the introduction of AI in various processes/scenarios <p>Don't miss this opportunity to learn firsthand how GenAI can revolutionize your legal processes and unlock new efficiencies.</p> <p>Mark Langsbury, SVP, Global Partnerships, ContractPodAi Sandeep Agrawal, Partner, PwC</p>
16:10-17:00	<p>Not the Graham Norton Show! Join us as we have some surprise guests joining us on stage. We will be emulating the style of his show by featuring guests in conversation with Sally Guyer and Tim Cummins on the topic of the state of the profession - challenges, opportunities and amusing experiences.</p> <p>Sally Guyer, Global CEO, World Commerce & Contracting Tim Cummins, President, World Commerce & Contracting</p>
17:00-17:20	<p>20 mins switch over We invite you to take a moment to refresh and grab a drink before we dive in to the Awards ceremony.</p>
17:20-17:50	<p>Awards ceremony Come and celebrate as we honour and recognise the exceptional EMEA Innovation & Excellence Award finalists and winners, gathering together to applaud their remarkable achievements.</p>
17:50-18:00	<p>Closing remarks</p> <p>Sally Guyer, Global CEO, World Commerce & Contracting Tim Cummins, President, World Commerce & Contracting Sandeep Agrawal, Partner, PwC</p>
18:00-19:10	<p>Drinks reception Join us for a delightful gathering of drinks and canapés, where we will gather to network and unwind from the day of inspiring sessions.</p>