

Vibe Summit

WorldCC's flagship virtual event

6 - 7 June 2023



Tuesday June, 6

Vibe Summit
A WorldCC virtual event

Follow the sun with us or select the time zone you wish to attend.

Day One, Part One: Overcoming Operational Overload

APAC

09:30-09:40 India
12:00-12:10 HKT
14:00-14:10 AEST
16:00-16:10 NZST

Europe

05:00-05:10 BST
06:00-06:10 CEST
08:00-08:10 GST

REMEMBER: You can always catch the sessions on demand if the hours are unsociable.

Welcome and What to Expect

Check out how you can make the most of your Vibe Summit 2023 experience and hear from Else Bright as we look back on everything in APAC over the last 12 months. We'll also look ahead at what's to come in the contracting world, including WorldCC's market insights and how you can make the most of them.

- 🕒 **Nikki Mackay**, Chief Development Officer, **World Commerce & Contracting**
- 🕒 **Else Bright**, ANZ Senior Director of Member Engagement, **World Commerce & Contracting**

APAC

09:40-09:45 India
12:10-12:15 HKT
14:10-14:15 AEST
16:10-16:15 NZST

EMEA

05:10-05:15 BST
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Contract Corner

At Vibe Summit 2023, we waste no time in getting to the topics that matter to you. Contract Corner is designed to give you actionable insights and skills to make your contracting practices more efficient. In two rounds of 30 mins, you will have the chance to choose which table you move on to, leaving with top tips and checklists from experts in each area. And don't worry about the one you don't manage to attend live, you can always watch on-demand!

Q&A with Speakers

Our platform allows you to chat directly with speakers and participants, meaning you can continue the discussions from these sessions and have any burning questions answered!

- 🕒 **Julian Davis**, Chief Operating Officer, **World Commerce & Contracting**

APAC
09:45-10:15 India
12:15-12:45 HKT
14:15-14:45 AEST
16:15-16:45 NZST

Round 1: As-A-Service Agreements

Round 1: Fundamentals of CCM

Round 1: Modern Procurement

© Mel Moore, Commercial Director,
University of Canberra

© Scott Alden, Partner, HWL
Ebsworth Lawyers

EMEA
05:15-05:45 BST
06:15-06:45 CEST
08:15-08:45 GST

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5-Minute Switchover

APAC
10:20-10:50 India
12:50-13:20 HKT
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16:50-17:20 NZST

Round 2: As-A-Service Agreements

Round 2: Fundamentals of CCM

Round 2: Modern Procurement

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EMEA
05:50-06:20 BST
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10-Minute Break

Close your eyes, relax your shoulders, and take three deep breaths -
in through the nose and out through the mouth



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APAC

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13:30-14:00 HKT
15:30-16:00 AEST
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EMEA

06:30-07:00 BST
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Contract Corner

Round 1: Contract Negotiation & Redlining

- © **David Brading**, Head of Commercial - Aerospace, **BAE Systems Australia**

Round 1: Negotiating Indemnity Provisions

There's a lot that happens with indemnification provisions between the original template and final negotiated version. The challenge for negotiators is what parts of the indemnification are ok to change and what parts aren't. They have to decide when to concede on each concept and when they shouldn't. It all comes down to understanding the different parts of the indemnification provisions. and why we make the concessions on some points and hold fast to others.

Join Laura Frederick, a former Big Law and Tesla attorney who founded the practical contract training company How to Contract, to understand how to decide what to negotiate when. Laura will also share her insights and advice for reaching agreement with the other side on indemnification language that works for both parties.

- © **Laura Frederick**, Attorney and Founder, **How to Contract**

Round 1: Power Imbalance in Negotiations - Strategies for Success

What do you do when the other side holds all the cards? What strategies make a difference? How can you tip the scales in your favour? Perceptions of power can play a significant role in how we negotiate, for better or for worse. In this session, we will dive into the dynamics of power imbalance in negotiations and discover practical strategies to help us perform at our best.

- © **Stu van Rij**, Influencing and Negotiation Coach



5-Minute Switchover



Tuesday June, 6

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EMEA
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Round 2: Contract Negotiation & Redlining

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Round 2: Negotiating Indemnity Provisions

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Join **Laura Frederick**, a former Big Law and Tesla attorney who founded the practical contract training company **How to Contract**, to understand how to decide what to negotiate when. **Laura** will also share her insights and advice for reaching agreement with the other side on indemnification language that works for both parties.

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Grand Opening Keynote Address: From Operational Overload to Strategic Value

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- 🕒 **Sally Guyer**, Global CEO, **World Commerce & Contracting**

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Contract Corner

Round 1: Contract Design

- 🕒 **Verity White**, Founder, **Checklist Legal**

Round 1: Predictably vs Unpredictable - Using Agile Contracting to Manage Uncertainty

2022 highlighted the importance of our commercial arrangements to be both resilient and adaptable, creating value by focusing on the relationship rather than the contract term and price. One approach to deliver this is through agile contracting. This presentation will explore the drivers, key success

Round 1: Relational Contracting - Aims, Focus and Lessons Learned / Truisms

Find out 'the why', 'the aims', 'the focus' and 'the lessons learned / truisms' that were exposed with the Australian Defence's adoption of Relational Contracting within their Ship Repair and Maintenance Reform program; a major transformation initiative to provide both Industry and

factors, and pitfalls associated with considering an agile contracting approach.

© **Dr Andrew Jacopino**, Principal Adviser, **Ngamuru Advisory**

Navy with greater predictability, certainty and stability in the repair and maintenance of the Navy's major fleet units. The session emphasises the dominance of commercial motivations - to stand any chance of program success, the motivations generated by the contractual framework and the requirements of the business relationship have to align.

© **Dr Bruce McLennan**, Director - Maritime Lifecycle Support, Maritime Systems Division, **Department of Defence**

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Round 2: Contract Design

© **Verity White**, Founder, **Checklist Legal**

Round 2: Predictably vs Unpredictable - Using Agile Contracting to Manage Uncertainty

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Adviser, **Ngamuru Advisory**

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Mindfulness: A New Horizon for Contracting Professionals?

When we hear about mindfulness we think of Zen and a general sense of wellbeing, but it does not fully show us mindfulness in its essence and its potential. It's a way to be more lucid, clear and focused, a tool to be more creative, a strategy to feel better and be more attentive to our emotions and those of our clients. Despite scepticism from professionals, mindfulness has entered the legal field from the front door. The pandemic, the rising burnout rate, and the constant load of stress on legal and contracting professionals are highlighting our need to seriously intervene on our emotional balance. Join Legal Innovator and visiting researcher at Harvard Law School, Marco Imperiale, as he explores the enormous potential of mindfulness for contracting professionals, with practical takeaways, moving from awareness to action.

- © **Marco Imperiale**, Legal Innovator; Visiting Researcher, **Harvard Law School**
- © Chaired by **Yang Xu**, Business Operations Manager, **World Commerce & Contracting**

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Regearing Your Mind for Strategic Value

In this final session for Day One - Part One, we will discuss how to shift mindsets to a more positive way of thinking, moving away from preventism to deliver strategic value for your business.

- 🕒 **Elizabeth de Stadler**, Founding Director, **Novcon**
- 🕒 **Tim Cummins**, President, **World Commerce & Contracting**
- 🕒 **Sally Guyer**, Global CEO, **World Commerce & Contracting**



End of Day One, Part One

That's a lot of content already! Take a breath to recap and visit our exhibition area

Day One, Part Two: Overcoming Operational Overload

Americas
06:00-06:10 PDT
08:00-08:10 CDT
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EMEA
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🕒 **Nikki Mackay**, Chief Development Officer, **World Commerce & Contracting**

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🕒 **Julian Davis**, Chief Operating Officer, **World Commerce & Contracting**

Americas

Round 1: As-A-Service Agreements

Round 1: Fundamentals of CCM

Round 1: Modern Procurement

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© **Derek Schueren**, Chief Executive Officer, **Akorda**

At WorldCC, we believe that contracts are the lifeblood of business. Our research shows that, in the average corporation, 26% of the workforce is engaged in contract management, so grasping even the fundamentals of Contract and Commercial Management (CCM) is essential to protect against value erosion. In this 30-minute session, join experienced practitioner Paul Branch, Executive in Residence at WorldCC, to experience the most common pitfalls associated with contract management - and learn how to avoid them.

© **Katie McEwen**, The Procurement Girl

© **Paul Branch**, Executive in Residence, **World Commerce & Contracting**

5-Minute Switchover

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Round 2: As-A-Service Agreements

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Round 2: Fundamentals of CCM

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10-Minute Break

Give your brain a break. Place your arms over your head, stretch the torso. Wiggle your hips and roll your neck and shoulders three times clockwise and then anti-clockwise.

Americas
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Contract Corner

Round 1: Contract Negotiation & Redlining

78% of contracts professionals learn how to redline contracts on the job meaning we each redline slightly differently, creating problems and lots of frustration. In this session, Nada Alnajafi will present a uniform, efficient, and more enjoyable redlining process that will help you drive contract negotiations forward, close contracts sooner, and reduce risk to your organization.

© **Nada Alnajafi**, Author of Contract Redlining Etiquette and Founder,

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There's a lot that happens with indemnification provisions between the original template and final negotiated version. The challenge for negotiators is what parts of the indemnification are ok to change and what parts aren't. They have to decide when to concede on each concept and when they shouldn't. It all comes down to understanding the different parts of the indemnification provisions. and why we make the concessions on some points and hold fast to others.

Round 1: Negotiation Room - The ChatGPT Negotiation Challenge

With so much hype around AI Chatbots and the promise that it can transform contract and commercial management, we decided it was time to put this technology to the test in our Negotiation Room.

We've challenged two buy-side/sell-side teams with the same negotiation scenario. One team will run a traditional negotiation and in the other team, one side will negotiate with the help of ChatGPT.

Contract Nerds

Join Laura Frederick, a former Big Law and Tesla attorney who founded the practical contract training company How to Contract, to understand how to decide what to negotiate when. Laura will also share her insights and advice for reaching agreement with the other side on indemnification language that works for both parties.

© **Laura Frederick**, Attorney and Founder, **How to Contract**

World renowned Negotiation Expert Keld Jensen and WorldCC President Tim Cummins will provide commentary and lessons in this fascinating experiment of human versus machine.

© **Tim Cummins**, President, **World Commerce & Contracting**
© **Keld Jensen**, Negotiation Expert

5-Minute Switchover

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Grand Opening Keynote Address: From Operational Overload to Strategic Value

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Contract Corner

Round 1: Agile Contracting

- © **Stijn Follet**, Global Agile Leader, Capgemini

Round 1: Revolutionizing Contract Design: Exploring the Potential of AI

For legal teams, contracts are needed to record rights and responsibilities, manage risk, and provide protection in the event of a dispute. Business professionals want contracts that provide a framework for successful business outcomes and relationships. They value easy-to-use operational guidance. How do we balance and achieve these valuable objectives? This session shows how you can use plain language, layering and other patterns to combine proactive legal thinking with AI-powered writing tools to produce contracts that are both legally and operationally functional.

- © **Helena Haapio**, Contract Strategist, Lexpert Ltd

Round 1: Standardizing and Automating Your Statement of Work

The digitization of work is revolutionizing the contract lifecycle. With the latest software supporting drafting, writing, and standardization, organizations can streamline their processes, save time, and increase efficiency. In this presentation, Jamie Gannaway will provide valuable tips on how to standardize Statements of Work, and how automation can speed up the time to signature, taking you from operational overload to strategic value. Discover the power of analyzing data with automated Statement of Work systems to gain actionable insights and learn how pre- and post-signature data can add value to your organization's Statements of Work.

- © **Jamie Gannaway**, Co-Founder and Chief Product Officer, Deployed



5-Minute Switchover

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Round 2: Agile Contracting

- © **Stijn Follet**, Global Agile Leader,

Round 2: Revolutionizing Contract Design: Exploring the Potential of AI

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Capgemini

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- 🕒 Chaired by **Sally Guyer**, Global CEO, **World Commerce & Contracting**

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Regearing Your Mind for Strategic Value

In this final session for Day One - Part Two, we will discuss how to shift mindsets to a more positive way of thinking, moving away from preventism to deliver strategic value for your business.

- 🕒 **Roy Anderson**, CPO and Supply Chain Evangelist
- 🕒 **Tim Cummins**, President, **World Commerce & Contracting**
- 🕒 **Sally Guyer**, Global CEO, **World Commerce & Contracting**



End of Day One, Part Two

Have you visited the WorldCC booth yet? Come and chat with us, get answers to your questions and check out our resources.

Day Two, Part One: Delivering Strategic Value

APAC
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12:00-13:00 HKT
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The Battle of the Tech

Can technology help reduce workload so businesses can focus on value? We'll hear from the latest and greatest technologies as they pitch to us how their technology can deliver operational value.

Business Gurus

- ☉ **Lois Lin**, Chief Legal Officer, **Wiwynn Corporation**
- ☉ **Dominic Targett**, Head of Vendor and Contract Management, Group Technology, **AIA**
- ☉ **Paul Lanzone**, Executive Vice President – Enterprise Legal Services, **UnitedLex Corporation**
- ☉ Chaired by **Matt Tizzard**, Director of Strategic Alliance, **World Commerce & Contracting**



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REMEMBER: You can always

Fireside Chat: Learn to Drive Decisions Through Better Communication

Many professionals believe that effective negotiators have lots of data, yet experience tells us that the driver of decisions is through better communication and building a shared vision with a counterparty. Our communications expert will help you understand common flaws in communication that hold us back from reaching better business outcomes faster.

catch the sessions on demand if the hours are unsociable.

- ⦿ **Rob Halsall**, Managing Director - Leadership & Business Coach, Expert Facilitator & Performance Consultant, **The Executive Athlete**
- ⦿ Moderated by **Sally Guyer**, Global CEO, **World Commerce & Contracting**



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Keynote Panel Discussion: Unlocking the Power Of Market Intelligence

It's time to focus on areas where our community typically spends too little time: one of those is market intelligence. Our panel of executives will give real examples of how they utilize market insights to speed decisions, generate value, gain more influence and operate at a more strategic level in delivering change.

- ⦿ **Jo Carvey**, Senior Commercial Manager, Ministry of Education of New Zealand
- ⦿ **Laura Spikula**, Head of Supply Chain, **TasNetworks**
- ⦿ **Sharyn County**, General Manager – Procurement, Property and Fleet, **Jemena**
- ⦿ Moderated by **Tim Cummins**, President, **World Commerce & Contracting**



10-Minute Break

Stay hydrated by having a glass of water before your coffee and take a few minutes to walk around the room

APAC
11:55-12:35 India
14:25-15:05 HKT
16:25-17:05 AEST
18:25-19:05 NZST

EMEA
07:25-08:05 BST

Innovation & Excellence: The Winners' Stories

In this dynamic session, our 2022 Innovation and Excellence awards' winners will provide a snapshot of the process they went through to become a winner. They will each run through what initiative they led, what they achieved and what their greatest obstacle was.

08:25-09:05 CEST
10:25-11:05 GST

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- 🕒 **Courtney Joannidis**, Group Manager – Procurement Excellence & Delivery, **Jemena**
- 🕒 Moderated by **Sally Guyer**, Global CEO, **World Commerce & Contracting**

5-Minute Switchover

APAC
12:40-13:10 India
15:10-15:40 HKT
17:10-17:40 AEST
19:10-19:40 NZST

EMEA
08:10-08:40 BST
09:10-09:40 CEST
11:10-11:40 GST

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Real World Case Study: Technology to Tackle the Most Negotiated Terms With

APAC
13:10-13:40 India
15:40-16:10 HKT
17:40-18:10 AEST
19:40-20:10 NZST

EMEA
08:40-09:10 BST
09:40-10:10 CEST
11:40-12:10 GST

REMEMBER: You can always catch the sessions on demand if the hours are unsociable.

Real World Case Study: How to Make the Business Case for CLM Technology



5-Minute Switchover

APAC
13:45-13:50 India
16:15-16:20 HKT
18:15-18:20 AEST
20:15-20:20 NZST

EMEA
09:15-09:20 BST
10:15-10:20 CEST
12:15-12:20 GST

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Communication Skills & Negotiation

Gain confidence, influence and reach decisions faster every time you communicate.

© **Julian Davis**, Chief Operating Officer, **World Commerce & Contracting**

APAC
13:50-14:20 India
16:20-16:50 HKT
18:20-18:50 AEST
20:20-20:50 NZST

EMEA
09:20-09:50 BST
10:20-10:50 CEST
12:20-12:50 GST

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Round 1: Less Stress, More Success - How to Get Your Message Across When Speaking in Public

Speaking in public can be scary. If you find yourself getting anxious when you need to present a business case, or your thoughts and ideas to the Board, a client or your colleagues, this session is for you.

As with so many activities that have the potential to create stress, preparation is the key to successful public speaking. In this Contract Corner session, we'll be looking at what you can do to ensure you're ready to deliver, and how you can effectively influence and persuade your

Round 1: On-Camera Presence

Capture the magic of you in a room and bring it to life on camera, on cue.

You've spent years mastering your negotiation skills in the boardroom, now is the time to bring that energy, that power and that presence to life through the video lens and take your online communication to the next level.

Video is the most prolific and powerful communication channel of our time. Now more than ever, how we show up in video is how we are seen in the world. Harness your negotiation superpowers in video by

Round 1: The Value in Staying Quiet in Negotiation

Can you get what you want from being silent? According to WorldCC's expert in residence, not everything that is said in the course of a negotiation requires a response or comment. Join us as our speaker discloses his thoughts behind this comment and reveals top tips around the art of being silent.

© **Keld Jensen**, Negotiation Expert

audience. Gain practical, actionable tips, these 30 minutes might be your best investment of the year.

© **Tiffany Kemp**, CEO and Founder, **Devant Limited**

understanding how to think like a director and lead your audience.

When you know how to master your on-camera presence, you can become as influential in online meetings and negotiations as you are face-to-face.

© **Mo Macrae**, Film Director and On-Camera Presence Coach

5-Minute Switchover

APAC
14:25-14:55 India
16:55-17:25 HKT
18:55-19:25 AEST
20:55-21:25 NZST

EMEA
09:55-10:25 BST
10:55-11:25 CEST
12:55-13:25 GST

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Round 2: Less Stress, More Success - How to Get Your Message Across When Speaking in Public

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21:25-21:35 NZST

EMEA
10:25-10:35 BST
11:25-11:35 CEST
13:25-13:35 GST

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Closing Remarks

- © **Tim Cummins**, President, **World Commerce & Contracting**
- © **Sally Guyer**, Global CEO, **World Commerce & Contracting**



End of Day Two, Part One

Fancy making some new connections? Check out who's attending and start a conversation

Day Two, Part Two: Delivering Strategic Value

Americas

06:00-07:00 PDT
08:00-09:00 CDT
09:00-10:00 EDT

EMEA

14:00-15:00 BST
15:00-16:00 CEST
17:00-18:00 GST

REMEMBER: You can always catch the sessions on demand if the hours are unsociable.

The Battle of the Tech

Can technology help reduce workload so businesses can focus on value? We'll hear from the latest and greatest technologies as they pitch to us how their technology can deliver operational value.

Business Gurus

- 🎤 **Khushbu Solanki**, Legal Compliance Manager, **Pharming Healthcare Inc.**
- 🎤 **Alex Herrity**, Director - Legal Counsel, **adidas**
- 🎤 **Jim Pearson**, Global Contracts Manager, **ConocoPhillips**

Contract Tech Gurus

- 🎤 Chaired by **Matt Tizzard**, Director of Strategic Alliance, **World Commerce & Contracting**



5-Minute Switchover

Americas

07:05-07:30 PDT
09:05-09:30 CDT
10:05-10:30 EDT

EMEA

15:05-15:30 BST
16:05-16:30 CEST
18:05-18:30 GST

REMEMBER: You can always catch the sessions on demand

Fireside Chat: Create an Impact and Get Results with Effective Business Communication

Professionals often believe that skilled negotiators generate results. Such a premise is true. Yet, experience tells us that a critical driver of business success is using effective communication to move hearts, persuade people, and win advocates for your cause. Our multi-award-winning communications expert, Lucille Ossai, helps leaders all around the world amplify their communication skills to increase their influence, excel in their careers, and boost business

if the hours are unsociable.

results. In this fascinating fireside chat, Lucille will help you understand common communication flaws to avoid. She will also provide foolproof strategies you can use to get the business outcomes you deserve.

- 🎧 **Lucille Ossai**, Award-Winning Communications Expert and Bestselling Author of 'Influence & Thrive'
- 🎧 Moderated by **Sally Guyer**, Global CEO, **World Commerce & Contracting**

5-Minute Switchover

Americas
07:35-08:15 PDT
09:35-10:15 CDT
10:35-11:15 EDT

EMEA
15:35-16:15 BST
16:35-17:15 CEST
18:35-19:15 GST

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Keynote Panel Discussion: Unlocking the Power of Market Intelligence

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- 🎧 **Wei Ling Lim**, Global General Counsel Supply Chain, **Unilever**
- 🎧 **Aine Lyons**, Senior Vice President & Deputy General Counsel, **VMware**
- 🎧 **Ian Radford**, Director, Supplier Relationship Management, **Novartis**
- 🎧 **Victoria Cope**, Commercial & Category Director, **UK Health Security Agency**
- 🎧 Moderated by **Tim Cummins**, President, **World Commerce & Contracting**



10-Minute Break

Hit the play button to hear a song that uplifts your mood and positively energizes you

Americas
08:25-09:05 PDT

Innovation & Excellence: The Winners' Stories

10:25-11:05 CDT
11:25-12:05 EDT

EMEA
16:25-17:05 BST
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- 🎤 **Paul Davies**, Supplier Relationship Management Lead, **Buckinghamshire Council**
- 🎤 **Dorra Harrar**, Founder, **Legal D**
- 🎤 Moderated by **Sally Guyer**, Global CEO, **World Commerce & Contracting**

5-Minute Switchover

Americas
09:10-09:40 PDT
11:10-11:40 CDT
12:10-12:40 EDT

EMEA
17:10-17:40 BST
18:10-18:40 CEST
20:10-20:40 GST

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Real World Case Study

- 🎤 **Workday**

Americas
09:40-10:10 PDT
11:40-12:10 CDT
12:40-13:10 EDT

EMEA
17:40-18:10 BST
18:40-19:10 CEST
20:40-21:10 GST

REMEMBER: You can always

Real World Case Study: How to Make the Business Case for CLM Technology

- 🎤 **FTI Consulting**

catch the sessions on demand if the hours are unsociable.

5-Minute Switchover

Americas
10:15-10:20 PDT
12:15-12:20 CDT
13:15-13:20 EDT

EMEA
18:15-18:20 BST
19:15-19:20 CEST
21:15-21:20 GST

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Americas
10:20-10:50 PDT
12:20-12:50 CDT
13:20-13:50 EDT

EMEA
18:20-18:50 BST
19:20-19:50 CEST
21:20-21:50 GST

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Round 1: Mastering the Art of Public Speaking - From Storytelling to Media Interviews

Whether you are presenting a proposal or negotiating a deal, public speaking is a crucial skill for success in various situations. It allows you to communicate clearly, capture your audience's attention, and establish credibility and authority.

In this session, Award-Winning Personal Brand Expert, Dr Tru Powell, will teach you the essential skills you need to become a successful public speaker. You'll learn storytelling

Round 1: Nonverbal Cues in Negotiation: Why the Mystery?

Do you remember the last time you missed a clarifying message, a partner's mood or attitude in a negotiation? We all have done it. Recognizing and missing nonverbal cues happen to us every day. With 70% of communication (including cross cultures) being nonverbal, negotiators need to prepare for nonverbal cues.

Join us for a session to explore what nonverbal cues are a rich source of information about meaning, emotion,

Round 1: The Value in Staying Quiet in Negotiation

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© **Keld Jensen**, Negotiation Expert

fundamentals, presentation design, delivery techniques that will help you stand out from the competition, and how to speak confidently in the media.

© **Dr Tru Powell**, Award-Winning Personal Brand Expert

and relational status; why nonverbal cues include not only facial expression and tone, but also body language and eye contact; how cultural differences impact nonverbal communication; what practices to do to increase personal skills as a negotiator.

© **Dr Karen Walch**, Educator, Author and Executive Coach

5-Minute Switchover

Americas
10:55-11:25 PDT
12:55-13:25 CDT
13:55-14:25 EDT

EMEA
18:55-19:25 BST
19:55-20:25 CEST
21:55-22:25 GST

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Round 2: Mastering the Art of Public Speaking - From Storytelling to Media Interviews

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In this session, Award-Winning Personal Brand Expert, Dr Tru Powell, will teach you the essential skills you need to become a successful public speaker. You'll learn storytelling fundamentals, presentation design, delivery techniques that will help you stand out from the competition, and how to speak confidently in the media.

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© **Keld Jensen**, Negotiation Expert

© **Dr Tru Powell**, Award-Winning Personal Brand Expert

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© **Dr Karen Walch**, Educator, Author and Executive Coach

Americas

11:25-11:35 PDT

13:25-13:35 CDT

14:25-14:35 EDT

EMEA

19:25-19:35 BST

20:25-20:35 CEST

22:25-22:35 GST

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Closing Remarks

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© **Sally Guyer**, Global CEO, **World Commerce & Contracting**



End of Day Two, Part Two

We have come to the end of the road, but we won't leave you there! Join us on the Community Platform – share your thoughts, best experiences, or even a doodle or two.