

## ‘Commerce Reimagined’

### EMEA/AMERICAS - DAY ONE - Monday 7 June 2021

All times shown in BST & ET

<p>2:00pm-3:00pm BST 9:00am-10:00am ET</p>	<p><b>Welcome &amp; Photobooth Challenge</b> Take this time to watch our welcome video, explore the platform, and mark your calendars for sessions you don't want to miss.</p> <p>Start your Vibe Summit journey right with a super fun, one of kind, selfie photo booth! Enter your photo to win a prize. Winner will be announced on the final day.</p>
<p>3:00pm-3:30pm BST 10:00am-10:30am ET</p>	<p><b>Welcome Speed Networking &amp; Swag Bag Time</b> <b>Make the first few hours of your virtual experience count, don't miss our dedicated speed networking and swag bag time!</b> During this 30 min break you can head over to the Speed Networking Room and swipe right to exchange contacts, and then head over to our Virtual Expo Hall where our sponsors will be offering prizes, special product offers and treats from their virtual swag bags. It's your chance to grab a coffee and visit every booth, have a chat and complete your treasure hunt board to claim this year's BIG Vibe Summit prize. With thanks to our incredible sponsors for helping to make the Vibe Summit happen.</p> <p>&gt; <a href="#">Networking</a> &gt; <a href="#">Expo</a></p>
<p>3:30pm-3:40pm BST 10:30am-10:40am ET</p>	<p><b>Welcome and How to Get the Most out of your Vibe Summit 2021 Experience</b></p> <p>&gt; <a href="#">Main Stage</a></p>
	<p>Please note: the sessions below are running concurrently</p>
<p>3:40pm-4:40pm BST 10:40am-11:40am ET</p>	<p><b>Workshop 1 - Contract Economics - Pre-Award</b> Following Vibe Summit 2020, our Contract Economic journey continues with this collaborative workshop that will examine the resource cost of creating and executing a contract pre-award, tools for effective risk assessment to improve outcome, and how technology is used to streamline processes around the contract inevitably saving time and money.</p> <p><b>Workshop Leaders:</b> <b>Sally Guyer</b>, Global CEO, <b>World Commerce &amp; Contracting</b> <b>Lloyd Alexander</b>, Practice Director, Agreement Cloud Strategy, <b>DocuSign</b></p> <p><b>Partnered by DocuSign</b></p>

	<p><a href="#">&gt; Session Room</a></p>
	<p><b>Workshop 2- Emerging Tech 101</b>            In this next installment of Emerging Tech 101, explore the new wave of legal technology for contract, commercial, and relationship management. How do you assess the solutions on the market and define your company’s needs ? How do you calculate your ROI and build a successful business case? Find out the answers to these questions — and others — in this practical, hands-on workshop, and learn to leverage current legal tech.</p> <p><b>Workshop Leaders:</b>  <b>Paul Branch</b>, COO &amp; CTO, <b>World Commerce &amp; Contracting</b>  <b>Richa Kaul</b>, Chief Strategy Officer, <b>ContractPodAi</b>  <b>Jerry Levine</b>, Chief Evangelist &amp; GC, <b>ContractPodAi</b></p> <p><b>Partnered by ContractPodAi</b></p> <p><a href="#">&gt; Session Room</a></p>
	<p><b>Workshop 3 - Contract Design &amp; Simplification</b>            A clearer and simpler contract has countless benefits, but not everyone knows how to transform their lengthy and often confusing contracts into something concise and practical. In this workshop, our experts will guide you through the process of building a better, more simplified contract from the ground up in order to deliver better outcomes. The first part of the workshop will introduce the human-centered design process and key elements for a designerly approach, such as information architecture, visualization, and design patterns. It will also illustrate the benefits of contract design with practical examples.</p> <p><b>Workshop Leader:</b>  <b>Dr. Stefania Passera</b>, Contract Design &amp; Visualization Consultant, <b>WorldCC Designer in Residence</b></p> <p><b>Host:</b>  <b>Paula Doyle</b>, VP &amp; Global Head of Research &amp; Analytics, <b>World Commerce &amp; Contracting</b></p> <p><a href="#">&gt; Session Room</a></p>
	<p><b>Workshop 4 - Business Ethics - The Right Way to Win</b>            This is a unique opportunity to get up close to Robert Zafft Author of The Right Way to Win. In this highly interactive workshop you will get an introduction to the Seven Habits of Highly Effective People for business ethics. Zafft's practical recommendations will help you drive long-term business success by providing the necessary tools and techniques to succeed in building, sustaining, and enforcing ethical behavior in the real world.</p> <p><b>Workshop Leader:</b>  <b>Robert Zafft</b>, Author and Business Ethics Expert</p>

	<p><b><i>There is an additional cost for this Workshop that can be bolted on to Standard or Premium Access and includes:</i></b>  <i>Access to the all NEW Online Business Ethics Training Program</i>  <i>Electronic copy of The Right Way to Win</i>  <i>Certificate of Completion</i></p> <p>&gt; <a href="#">Session Room</a></p>
	<p><b>Workshop 5 - Complex Projects</b>  Major capital projects have a history of escalating delays and cost overruns. It is clear that something is fundamentally wrong in the way projects are contracted and managed. So what needs to change? In this practical workshop our seasoned industry experts will examine and propose a different approach to key areas of the commercial value proposition and contracting lifecycle. With practical tools and guidance on how to manage complex projects virtually.</p> <p><b>Workshop Leaders:</b>  <b>Melanie Fontenot</b>, Senior Technical Consultant, <b>AVEVA</b>  <b>Dan H. Stephenson</b>, Senior Technical Consultant, <b>AVEVA</b></p> <p><b>Workshop partnered by AVEVA</b></p> <p>&gt; <a href="#">Session Room</a></p>
<p>4:40pm-5:10pm  BST  11:40am-12:10pm  ET</p>	<p><b>Virtual Exhibition - Speed Networking &amp; Swag Bag Time</b>  Another dedicated 30 min break where you can speed network or head over to our exhibition floor where our sponsors will bring out their best swag! Offering prizes, special product offers and treats from their virtual swag bags. It's your chance to grab a coffee and visit every booth, have a chat and complete your treasure hunt board to claim this year's BIG Vibe Summit prize. With thanks to our incredible sponsors for helping to make the Vibe Summit happen.</p> <p>&gt; <a href="#">Exhibition</a></p>
<p>Please note: the sessions below are running concurrently</p>	
<p>5:10pm-6:20pm  BST  12:10pm-1:20pm  ET</p>	<p><b>Workshop 1 Part II - Contract Economics - Post-Award</b>  Following Vibe Summit 2020, our Contract Economic journey continues with this collaborative workshop that will examine the resource cost of creating and executing a contract post-award, tools for effective risk assessment to improve outcome, and how technology is used to streamline processes around the contract inevitably saving time and money.</p> <p><b>Workshop Leaders:</b>  <b>Sally Guyer</b>, Global CEO, <b>World Commerce &amp; Contracting</b>  <b>Claude Marais</b>, Co-founder &amp; President, <b>SirionLabs</b></p> <p><b>Partnered by SirionLabs</b></p>

	<p><a href="#">&gt; Session Room</a></p>
	<p><b>Workshop 2 Part II - Emerging Tech 101</b>          In this next installment of Emerging Tech 101, explore the new wave of legal technology for contract, commercial, and relationship management. How do you assess the solutions on the market and define your company’s needs ? How do you calculate your ROI and build a successful business case? Find out the answers to these questions — and others — in this practical, hands-on workshop, and learn to leverage current legal tech.</p> <p><b>Workshop Leaders:</b>  <b>Paul Branch</b>, COO &amp; CTO, <b>World Commerce &amp; Contracting</b>  <b>Richa Kaul</b>, Chief Strategy Officer, <b>ContractPodAi</b>  <b>Jerry Levine</b>, Chief Evangelist &amp; GC, <b>ContractPodAi</b></p> <p><b>Partnered by ContractPodAi</b></p> <p><a href="#">&gt; Session Room</a></p>
	<p><b>Workshop 3 Part II - Contract Design &amp; Simplification</b>          Part II of this workshop will focus on key plain language techniques and how they apply to contract wording. We will look at the pitfalls and benefits of complex and simple drafting, using practical examples and reported cases.</p> <p><b>Workshop Leader:</b>  <b>Daphne Perry</b>, Plain English Consultant, Writer &amp; Trainer for Law &amp; Business, <b>ClarifyNow</b></p> <p><b>Hosts:</b>  <b>Dr. Stefania Passera</b>, Contract Design &amp; Visualization Consultant, <b>WorldCC Designer in Residence</b>  <b>Paula Doyle</b>, VP &amp; Global Head of Research &amp; Analytics, <b>World Commerce &amp; Contracting</b></p> <p><a href="#">&gt; Session Room</a></p>
	<p><b>Workshop 4 Part II - Contracting and Supply Chain Collide with ESG</b></p> <p>This workshop will help you understand how you can start your journey in contracting with a focus on environmental, social and governance (ESG) issues on a practical level; allowing you to bridge the gap between aspiration and action. Every transaction, every contract, every engagement is an opportunity to fundamentally change how procurement can positively support corporate responsibility through strengthening of contract governance.</p> <p><b>Workshop Leader:</b>  <b>David Curran</b>, Chief Sustainability &amp; ESG Officer, <b>Paul   Weiss</b></p> <p><b>Guest speaker:</b>  <b>Prof. Tim Cummins</b>, President, <b>World Commerce &amp; Contracting</b></p>

	<p><a href="#">&gt; Session Room</a></p>
	<p><b>Workshop 5 Part II - Complex Projects</b>            Major capital projects have a history of escalating delays and cost overruns. It is clear that something is fundamentally wrong in the way projects are contracted and managed. So what needs to change? In this practical workshop our seasoned industry experts will examine and propose a different approach to key areas of the commercial value proposition and contracting lifecycle. With practical tools and guidance on how to manage complex projects virtually.</p> <p><b>Workshop Leaders:</b>  <b>Melanie Fontenot</b>, Senior Technical Consultant, <b>AVEVA</b>  <b>Dan H. Stephenson</b>, Senior Technical Consultant, <b>AVEVA</b></p> <p><b>Workshop partnered by AVEVA</b></p> <p><a href="#">&gt; Session Room</a></p>
<p>6:20pm-6:35pm            BST            1:20pm-1:35pm            ET</p>	<p><b>Break</b>            15 min</p>
<p>6:35pm-7:15pm            BST            1:35pm-2:15pm            ET</p>	<p><b>Grand Opening: Commerce Reimagined - A Challenge or an Opportunity?</b>            There is no question that social and political unrest, regulatory change and a global pandemic are forcing organizations to rethink commercial models, processes and practice. The one certainty as we enter 2021 is uncertainty. And uncertainty makes life difficult. It is disruptive. Yet with that disruption comes opportunity – the chance for the commercial community to be at the forefront in delivering social and economic benefit. What will your role be? Join us on this journey as we reimagine commerce in the 2020s.</p> <p><b>Sally Guyer</b>, Global CEO, <b>World Commerce &amp; Contracting</b>  <b>Prof. Tim Cummins</b>, President, <b>World Commerce &amp; Contracting</b></p> <p><a href="#">&gt; Main stage</a></p>
<p>7:15pm-7:35pm            BST            2:15pm-2:35pm            ET</p>	<p><b>Keynote In Conversation: Better Contracts Make a Better World</b>            Our members are at the heart of the global sustainability agenda. Commercial policies and contract terms provide the framework and create real opportunities for innovation and action. We recognize the shift that this represents in the way that the world does business. The contribution of commercial teams will be critical to embedding and achieving the goals.</p> <p><b>John Elkington</b>, Executive Chairman &amp; Co-Founder, <b>Volans Ventures</b>  <b>Chaired by: Prof. Tim Cummins</b>, President, <b>World Commerce &amp; Contracting</b></p>

	<p><a href="#">&gt; Main stage</a></p>
<p>7:35pm BST 2:35pm ET</p>	<p><b>Close</b></p>
<p>7:45pm-8:15pm BST 2:45pm-3:15pm ET</p>	<p><b>WorldCC BIG Pub Quiz</b> We love a Pub Quiz and what better way to kick off the 2021 Vibe Summit than with a little healthy competition. So flex your mind muscles and join us for this fun after-hours game time.</p> <p>Follow the Leader Board while enjoying lunch or a home pub dinner! The winner will receive a one-on-one virtual Consultation with a lunch delivered to your door with WorldCC President Prof. Tim Cummins. Whether you are turning a corner in your career, facing enormous business challenges or need new ideas and insights, this is your chance to get an hour with The Ideas Man himself.</p> <p><b>Hosted by:</b> <b>Walter Akers</b>, Partner - Leader of Contract, Procurement &amp; Projects Advisory, <b>RSM</b> <b>Craig Conte</b>, Partner, <b>Deloitte</b></p> <p><a href="#">&gt; Main Stage</a></p>
<p><b>EMEA/AMERICAS - DAY TWO - Tuesday 8 June 2021</b></p>	
<p>2:30pm-3:00pm BST 9:30am-10:00am ET</p>	<p><b>Welcome Zone - Day 2</b> Set your intentions right for the rest of your day by taking part in one of our mindful practice offerings. Choose the one that best suits your mood today.</p> <p><b>Yoga</b> <a href="#">&gt; Main Stage</a> <b>Guided Meditation</b> <a href="#">&gt; Session Room</a> <b>Stretching and Breathing Exercise</b> <a href="#">&gt; Session Room</a></p>
<p>3:00pm-3:30pm BST 10:00am-10:30am ET</p>	<p><b>Keynote In Conversation: a hitchhiker's guide to redefining the value proposition of the in-house legal and contracts organizations - what your GC wants you to know about your role in digital transformation</b> Bill Deckelman's career in legal and commercial contracting is nothing short of remarkable. Spanning almost four decades Bill has been a passionate advocate for digital transformation. In this fascinating conversation we'll hear about Bill's journey into transformative change that enables the in-house legal and contracts organizations to deliver impactful value to business. We'll hear how he views legal and commercial groups as a source of innovation and about his view of the imperative that legal professionals learn how to lead and participate effectively in a digital transformation journey.</p>

	<p><b>Bill Deckelman</b>, Executive Vice President &amp; General Counsel, <b>DXC Technology</b>  <b>Chaired by: Sally Guyer</b>, Global CEO, <b>World Commerce &amp; Contracting</b></p> <p>&gt; <a href="#">Main Stage</a></p>
3:30pm-3:35pm BST 10:40am-10:45am ET	<p><b>Session Switch</b></p>
3:35pm- 4:35pm BST 10:35am-11:35am ET	<p><b>Vibe Summit Keynote Symposium</b></p> <p><b>Harnessing the changing behaviors and mindsets that have been a driving force for companies as they reimagine commerce</b>          From Pharmaceuticals to Energy, Retail to Aerospace and Defence, every industry, every company in the world is asking themselves the same question. What will happen when this pandemic is over? Across the contracting world we have seen legal and commercial rise to the occasion to get through the crisis; behaviors changed and companies innovated at a rapid pace. While some behaviors may revert to their pre-pandemic state, others will no doubt transform completely. In this fascinating symposium we will hear distinct industry perspectives on the behaviors and mindsets that are prevailing and more importantly how we can harness them as we emerge from the pandemic.</p> <p><b>Janene Collins</b>, Vice President, Contracts &amp; Sourcing, <b>Boeing</b>  <b>Andrew Mitchell</b>, Director General, <b>Department for International Trade UK</b>  <b>James J. Gowen</b>, Chief Sustainability Officer and Senior Vice President, Global Supply Chain Operations, <b>Verizon</b>  <b>Co-chaired by:</b>  <b>Barry Hooper</b>, Chief Commercial Officer, <b>Ministry of Justice</b>; Chairman of the Board, <b>WorldCC</b>  <b>Sally Guyer</b>, Global CEO, <b>World Commerce &amp; Contracting</b></p> <p>&gt; <a href="#">Main Stage</a></p>
4:35pm- 4:40pm BST 11:35am-11:40am ET	<p><b>Session Switch</b></p>
	<p>Please note: the sessions below are running concurrently</p>
4:40pm-5:20pm BST 11:40am-12:20pm ET	<p><b>Icertis Contract Intelligence – Customer Case Study</b></p> <p>With unmatched technology and category-defining innovation, Icertis pushes the boundaries of what’s possible with contract lifecycle management (CLM). Join us for this session to hear about how clients across technology, healthcare, retail, and many more industries can leverage the Icertis Contract Intelligence (ICI) platform to turn contracts from static documents into strategic</p>

	<p>advantage by structuring and connecting the critical contract information that define how organizations run.</p> <p><b>Moderated by:</b> <b>Bernadette Bulacan</b>, Lead Evangelist, <b>Icertis</b></p> <p><a href="#">➤ Main Stage</a></p>
	<p><b>Problem Solving Lab - Hosted by EY Law</b></p> <p><b>Enterprise CLM – Bringing Together Stakeholders From Across the Organization</b> Organizations are seeking to transform the way that contracts are handled at an unprecedented level. This movement is driven in part by the numerous siloes of contract processes, owners and repositories across the enterprise. Achieving an enterprise solution is a large undertaking requiring cooperation, agreement and concessions by numerous stakeholders. Join us for a session that includes companies in various stages of deploying an enterprise CLM solution with viewpoints from different functions about how to move toward the elusive enterprise solution.</p> <p><b>Moderated by:</b> <b>Amanda Schmitz</b>, Executive Director, <b>EY Law</b></p> <p><a href="#">➤ Session Room</a></p>
	<p>Please note: the sessions below are running concurrently</p>
<p>5:20pm-6:00pm BST 12:20pm-1:00pm ET</p>	<p><b>Break 40 min</b> <b>Virtual Exhibition - Speed Networking &amp; Swag Bag Time</b> Another dedicated 30 min break where you can speed network or head over to our exhibition floor where our sponsors will bring out their best swag! Offering prizes, special product offers and treats from their virtual swag bags. It's your chance to grab a coffee and visit every booth, have a chat and complete your treasure hunt board to claim this year's BIG Vibe Summit prize. With thanks to our incredible sponsors for helping to make the Vibe Summit happen.</p>
	<p><b>The Negotiation Room</b> The way we negotiate has fundamentally changed, from body language, to voice to the language we use, the prevalence of virtual negotiation has created an urgent need to reassess our skills. Over the last 6 months We've been gathering your top most challenging Negotiation Scenarios in the current climate of uncertainty. This is your opportunity to view those challenges played out live by some of our most seasoned negotiation experts. <b>Premium Access Pass Holders Only.</b></p> <p><b>Keld Jensen</b>, Senior Negotiation Advisor, Professor, Award Winning Author <b>Tim Cummins</b>, President, <b>World Commerce &amp; Contracting</b></p> <p><a href="#">➤ Session Room</a></p>

	<p><b>Inspiring Women in Commerce &amp; Contracting</b>          In this highly interactive session, join us as we recognize and celebrate women who have made significant achievements in the field of commerce and contracting.</p> <p><b>Christina Demetriades</b>, General Counsel, Europe - Global Sales and Delivery, <b>Accenture</b>  <b>Kunoor Chopra</b>, Vice President Legal Services and Co-founder, <b>Elevate Services</b>  <b>Elizabeth Whitla</b>, Executive Director Contracts, Strategic Missile Defense, <b>Raytheon Technology</b></p> <p><b>Co-chaired by: Sally Guyer</b>, Global CEO, <b>World Commerce &amp; Contracting</b> &amp; <b>Bernadette Bulacan</b>, Lead Evangelist, <b>Icertis</b></p> <p><a href="#">&gt; Session Room</a></p>
<p>Please note: the sessions below are running concurrently</p>	
<p>6:00pm-6:35pm          BST          1:00pm-1:35pm          ET</p>	<p><b>Customer Case Study - Hosted by Onit</b>  <b>Building Modern and Global Contracting Processes at Cargill</b></p> <p>Cargill is a global provider of food, agriculture, financial and industrial products and services, with 155,000 employees across 70 countries working relentlessly to achieve our purpose of nourishing the world in a safe, responsible and sustainable way. Cargill is rolling out Onit Contract Lifecycle Management to its global team as part of its effort to modernize and improve the processes and technology enabling its contract operations. Join this case study presentation to hear how the system’s agility is easing adoption in various jurisdictions with features like native language and local-process flexibility. Understand Cargill’s approach for making this global implementation a success, now and into the future. Plans for continuous improvement will also be discussed, with a focus on upcoming playbook and AI initiatives.</p> <p><b>Chris Putnam</b>, Global Contracts Group Leader, <b>Cargill</b>  <b>Rhonda Oliver</b>, Account Manager, <b>Onit</b></p> <p><a href="#">&gt; Main stage</a></p>
	<p><b>Problem Solving Lab - Hosted SirionLabs</b>  <b>The League of Extraordinary CLM Visionaries: An Inside View</b></p> <p>Contracting continues to be a formidable frontier for most businesses. Organizations continue to be vulnerable and suffer financial losses due to ineffective contract management. While it’s common for organizations to turn to CLM technology to address this, only a handful manage to go beyond basic efficiency gains to accomplish true business transformation.</p> <p>Join us for this session to discover real-world examples of contracting excellence (powered by SirionLabs’ AI-enabled CLM) driving better business</p>

	<p>outcomes. Business leaders from a mix of functional domains will share insights from their respective transformational journeys, with pertinent examples spanning the contracting lifecycle - from authoring and analytics to ongoing governance.</p> <p><b>Mark Voytek</b>, Chief Customer Officer, <b>SirionLabs</b></p> <p><a href="#">➤ Session Room</a></p>
<p>6:35pm- 6:40pm BST 1:35pm-1:40pm ET</p>	<p><b>Session Switch</b></p>
<p>Please note: the sessions below are running concurrently</p>	
<p>6:40pm-7:15pm BST 1:40pm-2:15pm ET</p>	<p><b>Customer Case Study - Hosted by Wolters Kluwer</b> <b>How Westchester Medical Center Health Network Took CLM Processes from the Stone Age to Digital in 90 Days</b></p> <p>As little as 90 days ago, shuffling paper contracts between attorneys and chasing down wet signatures were common occurrences for the team at Westchester Medical Center Health Network. The resulting inefficiencies and headaches propelled the legal team’s search for a CLM solution that could address:</p> <ul style="list-style-type: none"> <li>• Central, searchable contract storage</li> <li>• Custom contract workflows to address organization-wide needs</li> <li>• Complete process transparency in support of strong risk mitigation</li> <li>• Scalability to grow as the organization’s processes mature</li> </ul> <p>Join this session to hear directly from those who implemented CLM Matrix. Learn how they quickly solved each of these key stakeholder needs with outstanding adoption rates, and their vision for future CLM capabilities to further improve business outcomes.</p> <p><b>Lee Matthews</b>, Technology Product Management Associate Director, <b>Wolters Kluwers ELM Solutions</b> <b>Priscila Hess</b>, Senior Manager HR Operations and Engagement, <b>Westchester Medical Center Health Network</b> <b>Tracy Tillery</b>, Vice President, Rewards and Engagement, <b>Westchester Medical Center Health</b></p> <p><a href="#">➤ Main stage</a></p>
	<p><b>Speaker Greenroom - Meet the CLM Gurus</b></p> <p>This is an opportunity to get up close to a diverse group of senior industry practitioners who have been through a CLM implementation and come out the other side. Ask the questions you want to ask, discover the pitfalls and what to avoid, tips on what to do when things go right and wrong! If you know you</p>

	<p>need to invest in CLM or are just starting to think about it, this session will provide you with honest insights you won't find anywhere else. <b>For Premium Access Pass holders</b></p> <p><b>CLM Gurus:</b>  <b>Chris Moore</b>, VP of Transactional Law, <b>Seattle Genetics</b>  <b>Mark Ross</b>, Principal, <b>Deloitte Legal</b>  <b>Edyta Hejmej</b>, Director, <b>Deloitte Legal</b></p> <p><a href="#">&gt; Session Room</a></p>
<p>7:15pm-7:20pm BST 2:15pm-2:20pm ET</p>	<p><b>Session Switch</b></p>
<p>Please note: the sessions below are running concurrently</p>	
<p>7:20pm-7:55pm BST 2:20pm-2:55pm ET</p>	<p><b>Customer Case Study - Hosted by Workday</b>  <b>Take Control of Your Contracts: Prioritizing Visibility and Collaboration with Athene</b></p> <p>As the world of business continues to evolve, sourcing and procurement leaders are tasked with juggling an increasing amount of vendor contracts and relationships. Successful procurement teams are keeping ahead of their contracts by prioritizing visibility and collaboration with the business.</p> <p>Join Athene Vice President of Procurement, Brian Mathey, as he shares his experience centralizing and streamlining the contract process. Brian will discuss how you can:</p> <ul style="list-style-type: none"> <li>• Empower business users through enhanced transparency</li> <li>• Keep ahead of renewals with a centralized repository</li> <li>• Effectively manage pre- and post-contract risk among vendors</li> </ul> <p><b>Brian Mathey</b>, VP of Procurement, <b>Athene</b>  <b>Michaela Dempsey</b>, Senior Director, Demand Generation, <b>Workday</b></p> <p><a href="#">&gt; Main stage</a></p>
	<p><b>How well equipped is your organization in a post COVID new World? Benchmark Report Initial Findings - for premium access pass holders</b></p> <p>The Benchmark report is without a doubt WorldCC's most anticipated and influential piece of research. Join this exclusive session where you will gain critical insights into how organizations are adjusting and reshaping their businesses.</p> <p><b>A moderated conversation with report authors:</b>  <b>Sally Guyer</b>, Global CEO, <b>World Commerce &amp; Contracting</b>  <b>Prof. Tim Cummins</b>, President, <b>World Commerce &amp; Contracting</b>  <b>Andrew Moorhouse</b>, Founder &amp; Director of Consulting, <b>Analytical</b></p>

	<p><b>Bernadette Bulacan</b>, Lead Evangelist, <b>Icertis</b></p> <p><a href="#">&gt; Session Room</a></p>
7:55pm BST 2:55pm ET	<b>Close</b>
<b>EMEA/AMERICAS - DAY THREE - Wednesday 9 June 2021</b>	
2:30pm-3:00pm BST 9:30am-10:00am ET	<p><b>Welcome Zone - Day 3</b> Set your intentions right for the rest of your day by taking part in one of our mindful practice offerings. Choose the one that best suits your mood today.</p> <p><b>Yoga</b> <a href="#">&gt; Main Stage</a></p> <p><b>Guided Meditation</b> <a href="#">&gt; Session Room</a></p> <p><b>Stretching and Breathing Exercise</b> <a href="#">&gt; Session Room</a></p>
3:00pm-3:40pm BST 10:00am-10:40am ET	<p><b>Keynote panel discussion: the challenge and reality of incomplete contracts - filling the gaps</b></p> <p>In 2016, Oliver Hart was awarded the Nobel Prize for Economics for his work on incomplete contracts. The importance of that work became starkly evident when the pandemic hit the world in 2020. Most contracts simply did not provide the terms or the framework to deal with such extreme uncertainty.</p> <p>The issues that the pandemic so cruelly exposed were not new. For years, practitioners and academics have been discussing the need for improved governance, for greater formality in the connection between ‘the contract’ and ‘the relationship’. In 2019, Professor Hart had proposed ‘a new type of contract’, the formal relational contract, and he will introduce this keynote panel with an explanation of those ideas. But is the world ready for contracts that contain legally binding obligations to collaborate, to work with shared honesty, integrity and transparency? Are there better ways to achieve increased collaboration between buyers and suppliers? Our panel of leading practitioners will share their views, discuss alternatives and examine the practicality of ‘filling the gaps’ in our contracts.</p> <p><b>Chaired by: Prof. Tim Cummins</b>, President, <b>World Commerce &amp; Contracting</b></p> <p><b>Oliver Hart</b>, Lewis P. and Linda L. Geyser University Professor, <b>Harvard University</b>  <b>Kristie Hamilton</b>, Global Director of Global Purchasing and Manufacturing Services Operations and Transformation, <b>GM</b>  <b>Wolfgang P. Kreutzer</b>, Associate General Counsel- Assoc. Director, Legal Division - Global Transactions &amp; IT Operations, <b>The Procter &amp; Gamble Company</b></p>

	<p>&gt; <a href="#">Main Stage</a></p>
<p>3:40-3:45pm BST 10:40-10:45am ET</p>	<p><b>Session Switch</b></p>
<p>3:45pm-4:45pm BST 10:45am-11:45am ET</p>	<p><b>Industry Spotlight - The Power of Focus</b>            While we know you love to share cross-industry, we also understand the importance of holding a space together with your industry peers. Our Industry Focused Tracks will give you the opportunity to connect with your peers and dig deeper into specific challenges that your industry is grappling with right now. <b>Tracks include:</b></p> <ul style="list-style-type: none"> <li>Aerospace &amp; Defense               <ul style="list-style-type: none"> <li>● <b>Ines Curtius</b>, Head of Contract Governance Space Systems, <b>Airbus Defence &amp; Space</b></li> <li>● <b>Steve Murphy</b>, Vice President, Global Supply Chain, <b>Raytheon Integrated Defense Systems</b></li> <li>● <b>Claire Robinson</b>, Commercial Director, <b>Boeing Defence UK Limited</b></li> </ul> </li> <li>Pharma &amp; Healthcare               <ul style="list-style-type: none"> <li>● <b>Ian Radford</b>, IT Supplier Management, <b>Novartis</b></li> <li>● <b>Daniel Watts</b>, Director, Global Process Owner, <b>Johnson &amp; Johnson</b></li> </ul> </li> <li>Oil &amp; Gas               <ul style="list-style-type: none"> <li>● <b>Fraser Hill</b>, General Manager Digital, Systems, &amp; Process Innovation, <b>Shell</b></li> <li>● <b>Nils Svanberg</b>, GM, Supply Chain, IT and Real-Estate, Europe and North Africa, <b>ConocoPhillips</b></li> </ul> </li> <li>Public Sector - the changing face of contracts and contracting in the public sector               <ul style="list-style-type: none"> <li>● <b>Barry Hooper</b>, Chief Commercial Officer, <b>UK Ministry of Justice</b></li> <li>● <b>Kathrin Frauscher</b>, Deputy Executive Director, <b>Open Contracting Partnership</b></li> <li>● <b>Mike Peckham</b>, ReImagine HHS Grants Initiative Lead, <b>U.S. Department of Health &amp; Human Services</b></li> </ul> </li> <li>Engineering, Procurement &amp; Construction               <ul style="list-style-type: none"> <li>● <b>Barbara Chomicka</b>, Consultant (Senior Project and Contract Manager), <b>Arcadis of New York, Inc.</b></li> <li>● <b>Jerry Pessah</b>, Director II, Contract Management, <b>Fluor Corporation</b></li> </ul> </li> <li>IT &amp; Consulting               <ul style="list-style-type: none"> <li>● <b>Beatriz Antona</b>, VP Group Head of Contract Management, LCM, <b>Atos</b></li> <li>● <b>Craig Conte</b>, Partner, <b>Deloitte</b></li> <li>● <b>Cecilia Middleton</b>, Managing Director - North America Contract Management, <b>Accenture</b></li> <li>● <b>Chaired by: Bernadette Bulacan</b>, Lead Evangelist, <b>Icertis</b></li> </ul> </li> </ul>

	<p>Telecoms</p> <ul style="list-style-type: none"> <li>• <b>Jerry Silber</b>, Vice President &amp; Deputy General Counsel, <b>Verizon Business Group</b></li> <li>• <b>Tomas Vanderick</b>, Director Contract Management Global, <b>BT</b></li> </ul> <p>BFSI</p> <ul style="list-style-type: none"> <li>• <b>Ted Botzum</b>, Partner, <b>Aptitude Global</b>, Executive in Residence, <b>World Commerce &amp; Contracting</b></li> <li>• <b>Johanna von Geyr</b>, Partner and EMEA Lead Banking, Financial Services &amp; Insurance at ISG (Information Services Group), <b>ISG</b></li> </ul> <p>SMEs</p> <ul style="list-style-type: none"> <li>• <b>Adrian Furner</b>, Managing Director, <b>Kommercialize</b></li> <li>• <b>Albert Schot</b>, Commercial Contract Manager, Negotiator, Risk Manager, Owner, Founder, CEO, <b>Schot Ltd.</b></li> </ul> <p><a href="#">&gt; Session Rooms</a></p>
<p>4:45pm-5:05pm BST 11:45am-1:05pm ET</p>	<p><b>Break &amp; Cross Industry Speed Networking</b>  <b>This is a great opportunity for our industry track participants to meet participants from across industry, sharing their top take away from their track.</b>          20 min</p>
<p>5:05pm-6:05pm BST 12:05pm-1:05pm ET</p>	<p><b>Industry Spotlight - The Power of Focus Part II</b>          Aerospace &amp; Defense          Pharma &amp; Healthcare          Oil &amp; Gas          Public Sector          Engineering, Procurement &amp; Construction          IT &amp; Consulting          Telecoms          BFSI          SMEs</p> <p><a href="#">&gt; Session Rooms</a></p>
<p>6:05pm-6:15pm BST 1:05pm-1:15pm ET</p>	<p><b>Session Switch</b>          10 min</p>
<p>6:15pm-6:45pm BST 1:15-1:45pm ET</p>	<p><b>Keynote In Conversation: Burnout - The Secret to Unlocking the Stress Cycle</b>          Burnout. We're all experiencing it and we're all desperate for a way through it. In this fascinating session we will talk Dr. Amelia Nagoski about what causes burnout, what it does to our bodies, and how we can move through the emotional exhaustion. This is a game-changer for both personal and professional life.</p> <p><b>Dr. Amelia Nagoski, Co-Author of Burnout: The Secret to Unlocking the Stress Cycle</b>  <b>Chaired by: Sally Guyer, Global CEO, World Commerce &amp; Contracting</b></p>

	<p><a href="#">&gt; Main Stage</a></p>
<p>6:45pm-7:30pm BST 1:45pm -2:30pm ET</p>	<p><b>Vibe Summit BIG Debate</b> The motion: the desire for perpetual economic growth will continue to place profit and lowest cost over planet and long-term social good.</p> <p><b>Arguing against the motion:</b> <b>Robert Zafft, Author and Business Ethics Expert</b> <b>Halla Tómasdóttir, CEO, The B Team</b></p> <p><b>Arguing for the motion:</b> <b>Ciaran Fenton, Director, Ciaran Fenton Limited</b> <b>Melissa Kargiannakis, Founder &amp; CEO, skritswap</b></p> <p><b>Chaired by Vikki Rogers, VP of Learning &amp; Development, World Commerce &amp; Contracting</b></p> <p><a href="#">&gt; Main Stage</a></p>
<p>7:30pm BST 2:30pm ET</p>	<p><b>Close</b></p>
<p><b>EMEA/AMERICAS - DAY FOUR - Thursday 10 June 2021</b></p>	
<p>2:30pm-3:00pm BST 9:30am-10:00am ET</p>	<p><b>Welcome Zone - Day 4</b> Set your intentions right for the rest of your day by taking part in one of our mindful practice offerings. Choose the one that best suits your mood today.</p> <p><b>Yoga</b> <a href="#">&gt; Main Stage</a></p> <p><b>Guided Meditation</b> <a href="#">&gt; Session Room</a></p> <p><b>Stretching and Breathing Exercise</b> <a href="#">&gt; Session Room</a></p>
<p>3:00pm- 4:00pm BST 10:00am-11:00am ET</p>	<p><b>Battle of the Tech</b> There has never been a greater need for investment in contract technology - but how do you assess? What questions do you need to ask? How do you differentiate between providers? Our Contract Tech Gurus are here to help answer these questions in The Battle of the Techs. Four contract tech providers will do 2 min demos to our panel of tech Gurus who will fire the all-important questions you need to be thinking about.</p> <p><b>Contract Tech Gurus:</b></p> <ul style="list-style-type: none"> <li>• <b>Janet Morrison</b>, Head of Legal Operations, <b>Diageo</b></li> <li>• <b>John Blackenbeckler</b>, Sr. Director, <b>Thermo Fisher Scientific</b></li> <li>• <b>Sander Voorn</b>, P&amp;T Systems &amp; Process Innovation, CMCP Process Manager, <b>Shell Global Solutions NL</b></li> </ul>

	<p><b>Tech Partners:</b></p> <ul style="list-style-type: none"> <li>• <b>Jeff Piper</b>, Senior Agreement Cloud Strategy Practice Director, <b>DocuSign</b></li> <li>• <b>Randy Moshinski</b>, Enterprise Account Representative, <b>Agiloft</b></li> <li>• <b>Marilyn Salyer</b>, Senior Solution Consultant, <b>SirionLabs</b></li> </ul> <p><b>Chaired by: Craig Conte</b>, Partner, <b>Deloitte Legal</b></p> <p>&gt; <a href="#">Session Room</a></p>
	<p>Please note: the sessions below are running concurrently</p>
<p>4:00pm-4:35pm BST 11:00pm-11:35am ET</p>	<p><b>Customer Case Study</b></p> <p><b>Mirko Kleiner</b>, President, <b>Lean-Agile Procurement Alliance</b></p> <p>&gt; <a href="#">Main Stage</a></p>
	<p><b>Problem Solving Lab - Hosted by Deloitte Legal</b></p> <p><b>Navigating the legal ecosystem</b> In-house legal teams are under constant pressure to use their resources more efficiently. We will hear from [one client] who has successfully optimized their legal ecosystem by exploring self-service, automation, outsourcing and integrating legal technology, and [one client] who is starting on the journey. Join us for a discussion on how you can optimize your legal ecosystem, to maximize value from your in-house team, existing panel law firms and alternative service providers.</p> <p><b>Amy McConnell</b>, Head of Legal, <b>Ops &amp; VSS, Vodafone</b> <b>Moderated by: Emily Foges</b>, Global Legal Managed Services Lead Partner, <b>Deloitte Legal</b></p> <p>&gt; <a href="#">Session Room</a></p>
<p>4:35pm-4:40pm BST 11:35am-11:40pm ET</p>	<p><b>Session Switch</b></p>
	<p>Please note: the sessions below are running concurrently</p>
<p>4:40pm-5:15pm BST 11:40am-12:15pm ET</p>	<p><b>Customer Case Study - Hosted by Agiloft</b> Join us together with Firmenich for an exploration of the five major hacks for improving contract efficiency at scale including:</p> <ul style="list-style-type: none"> <li>• Creating self-service models to expedite routine contracts</li> <li>• Utilizing AI risk scoring of first round contract reviews to boost legal performance</li> <li>• Automating dynamic approval workflows and routing to streamline the contract lifecycle</li> <li>• Improving cross-border document accessibility to increase global efficiency</li> </ul>

	<ul style="list-style-type: none"> <li>• Developing predictive analytics and KPIs to forecast revenue and risks</li> </ul> <p><b>Seth Katzenstein</b>, Senior Legal Counsel, <b>Firmenich</b>  <b>Marino Bovolenta Neto</b>, Senior Legal Counsel, <b>Firmenich</b></p> <p><b>Hosted by:</b>  <b>Myles Van Leuven</b>, Sr. Director Customer Success &amp; Advocacy, <b>Agiloft</b>  <b>Paul Branch</b>, COO &amp; CTO, World Commerce and Contracting</p> <p><a href="#">&gt; Main Stage</a></p>
	<p><b>Problem Solving Lab - Hosted by Integreon</b>  <b>Learn how Integreon is helping clients use data analytics to identify trends to help drive business decisions</b></p> <p><a href="#">&gt; Session Room</a></p>
<p>5:15pm-5:35pm          BST          12:15pm-12:35pm          ET</p>	<p><b>Break 20 min</b>  <b>Virtual Exhibition - Swag Bag Time</b></p> <p>Your final opportunity to head over to our exhibition floor where our sponsors will bring out their best swag! Offering prizes, special product offers and treats from their virtual swag bags. It's your chance to grab a coffee and visit every booth, have a chat and complete your treasure hunt board to claim this year's BIG Vibe Summit prize. With thanks to our incredible sponsors for helping to make the Vibe Summit happen.</p>
<p>5:35pm- 6:15pm          BST          12:35pm-1:15pm          ET</p>	<p><b>Keynote In Conversation: creating authentic belonging in your professional community - what a Global Head of Diversity, Equity &amp; Inclusion wants you to know about your role</b></p> <p>Throughout Yau Cheng's professional journey, she has always strived to foster a sense of what she calls authentic belonging within the culture of an organization. The events of the past year have created a moral imperative in the hearts and minds of many, both on a professional and societal level. The moral imperative of Diversity, Equity and Inclusion resonates as strongly as the business imperative, if not more so. In this global WorldCC community where we see all trading relationships represented, it is as much about diversity of ideas, perspectives, styles of thinking, communicating and problem-solving, as it is the implicit diversity we each possess and the unique value we unlock when we embrace the whole of those differences. In this important and practical conversation, Yau will walk us through what creating a culture of diversity, equity and inclusion really means for both leaders and individuals. For those asking what's my role and how do I create meaningful change? This talk will be critical.</p> <p><b>Yau Cheng</b>, Global Head of Diversity, Equity and Inclusion, <b>BNY Mellon</b>  <b>Chaired by: Sally Guyer</b>, Global CEO, <b>World Commerce &amp; Contracting</b></p> <p><a href="#">&gt; Main Stage</a></p>
<p>6:15pm-7:00pm</p>	<p><b>Winners of Leaders of the Future</b></p>

<p>BST 1:15-2:00pm ET</p>	<p><b>Call to Action &amp; Farewell</b> Join World Commerce &amp; Contracting Global CEO <b>Sally Guyer</b> and President, <b>Prof Tim Cummins</b> as we bring Vibe Summit 2021 to a close with an inspiring call to Action to the entire community.</p> <p><a href="#">&gt; Main Stage</a></p>
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