

Contract Management Standard - The European Series

London Agenda

10:30am – 3:30pm BST

10:30am – 11:00am 30-mins	Registration Opens Arrive early to check in, grab a coffee, and connect with fellow attendees.
11:00am – 11:15am 15-mins	Welcome and Introductions We open with a warm welcome from WorldCC and BT. Together, we'll set the stage for the day ahead – exploring how contract and commercial professionals are uniquely positioned to drive impact in a complex, rapidly evolving world. Julian Davis , COO, WorldCC Eleanor Hudson , Director Contract Management, BT
11:15am – 12:00pm 45-mins	Defining the Future: The New Global Standard for Contract Management Discover how the launch of the first-ever global Contract Management Standard is shaping the future of our profession. This session will delve into the structure, intent, and implications of the standard, offering insights into how organizations can benchmark capability, drive consistency, and increase impact across the contract lifecycle. Chris Attenborough , Head of Contract & Business Management, BT International Janet Taylor-Hall , Chief Executive Officer, Cognia Law Joanne Walker , Head of General Counsel Capability Centre, Rolls Royce Moderator: Julian Davis , COO, WorldCC
12:00pm – 12:30pm 30-mins	Skills for What's Next: Developing Commercial Capabilities for a Fast-Changing World What does commercial excellence look like in today's environment of volatility and innovation? This session explores the key capabilities required to thrive – from data literacy and analytical thinking to negotiation agility

	<p>and ethical leadership. Learn what competencies are most in demand and how to build them into your teams and career development plans.</p> <p>Bernadette Bulacan, Chief Evangelist, Icertis Adrian Furner, Managing Director, Kommercialize and Executive in Residence, WorldCC</p> <p>Moderator: Kate Hodgins, Head of Marketing, WorldCC</p>
12:30pm – 1:30pm 60-mins	<p>Lunch</p> <p>Take a break, recharge, and network with fellow attendees over lunch. Use this time to reflect on the morning sessions and make new connections.</p>
1:30pm – 2:00pm 30-mins	<p>AI Meets Contracts: The Promise and Reality of Intelligent CLM</p> <p>Artificial Intelligence is transforming contract management – but how much of that transformation is real? Join us for an honest conversation about where AI is currently making a difference, where it's falling short, and how contract professionals can prepare for the changes ahead.</p> <p>Adam Walsh, Contract Management Technology Lead, Accenture Raj Kaur Khaira, Deputy Global CEO, AutogenAI Rosin Noonan, Associate Director – Contracts, Deloitte</p> <p>Moderator: BT</p>
2:00pm – 2:30pm 30-mins	<p>Contracts, Relationships, and Systemic Resilience</p> <p>Contracts are no longer just legal tools – they are instruments of systemic resilience. In a world marked by volatility, uncertainty, and complexity, this session explores how contracts can build trust, flexibility, and shared value.</p> <p>Andy Cruise, Experienced Infrastructure Executive: Transforming Operations, Contract Management and Procurement Janet Taylor-Hall, Chief Executive Officer, Cognia Law John Blyth, Head of Digital Commercial & Contract Management, Scottish Water</p> <p>Moderator: Hayley Brown, Senior Commercial Manager, BT</p>

2:30pm – 2:45pm 15-mins	Afternoon Refuel Enjoy a quick refreshment break. Stretch your legs, grab a coffee, and prepare for the final sessions of the day.
2:45pm – 3:15pm 30-mins	Strategy and Influence in a Disrupted World When uncertainty reigns, strategy and influence become essential. In this session, we examine the evolving role of influence in commercial practice. How can we shape outcomes across silos? How do we make space for ethical decision-making under pressure? Learn practical approaches to influencing outcomes, managing change, and leading with clarity in uncertain times. Barbara Chomicka , Director, Turner and Townsend Simon Geale , Executive Vice President Procurement, Proxima Moderator: Julian Davis , COO, WorldCC
3:15pm – 3:30pm 15-mins	Closing Remarks As we close the day, we'll reflect on key takeaways, celebrate contributions from our speakers and participants, and discuss what's next. Leave with renewed insight, clear action points, and connections to take forward. Julian Davis , COO, WorldCC Eleanor Hudson , Director Contract Management, BT